



COUNTY OF LOS ANGELES

DEPARTMENT OF PUBLIC WORKS

"To Enrich Lives Through Effective and Caring Service"

900 SOUTH FREMONT AVENUE
ALHAMBRA, CALIFORNIA 91803-1331
Telephone: (626) 458-5100
<http://dpw.lacounty.gov>

GAIL FARBER, Director

ADDRESS ALL CORRESPONDENCE TO:
P.O. BOX 1460
ALHAMBRA, CALIFORNIA 91802-1460

June 12, 2012

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, California 90012

Dear Supervisors:

ADOPTED

BOARD OF SUPERVISORS
COUNTY OF LOS ANGELES

42 June 12, 2012

Sachi A. Hamai
SACHI A. HAMAI
EXECUTIVE OFFICER

**AMENDMENT TO CONTRACT NO. 76403 FOR THE
LANDSCAPE AND MEDIAN MAINTENANCE SERVICES
FOR EAST COUNTY MEDIANS IN THE
UNINCORPORATED COUNTY AREA OF AZUSA
(SUPERVISORIAL DISTRICTS 1, 4, AND 5)
(3 VOTES)**

SUBJECT

This action is to expand the service area for landscape and grounds maintenance services for East County medians in the unincorporated area of Azusa to add newly constructed landscaped medians in the areas of Arrow Highway from Enid Avenue to east of Homerest Avenue and Vincent Avenue from north of Bellbrook Street to Benbow Street.

IT IS RECOMMENDED THAT YOUR BOARD:

1. Find that the work continues to be categorically exempt from the provisions of the California Environmental Quality Act.
2. Find that these services continue to be more economically performed by an independent contractor than by County of Los Angeles employees.
3. Approve Amendment 5 to Contract No. 76403 with Azteca Landscape for landscape and grounds maintenance services for East County medians to expand the service area commencing on July 4, 2012, or execution by both parties, whichever occurs last, at an additional prorated amount of \$4,444 to increase the annual amount from \$162,635 to \$167,079 for the remaining final contract year for a potential contract maximum sum of \$595,176 and a maximum contract term of five years.

4. Authorize the Director of Public Works or her designee to increase the annual contract amount up to an additional 10 percent of the contract annual sum for unforeseen, additional work within the scope of the contract, if required.

5. Authorize the Director of Public Works or her designee to execute the amendment.

PURPOSE/JUSTIFICATION OF RECOMMENDED ACTION

The purpose of the recommended action is to expand the area for landscape and grounds maintenance services for East County medians in the unincorporated area of Azusa to add newly constructed landscaped medians in the areas of Arrow Highway from Enid Avenue to east of Homerest Avenue and Vincent Avenue from north of Bellbrook Street to Benbow Street.

Implementation of Strategic Plan Goals

The Countywide Strategic Plan directs the provisions of Operational Effectiveness (Goal 1), Fiscal Sustainability (Goal 2), and Integrated Services Delivery (Goal 3). The contractor who has the specialized expertise to provide these services accurately, efficiently, timely, and in a responsive and cost-effective manner will support the Department of Public Works (Public Works) in meeting these goals.

FISCAL IMPACT/FINANCING

There will be no impact to the County General Fund.

The requested prorated increased contract amount of \$4,444 will increase the annual amount from \$162,635 to \$167,079 for the remaining final contract year commencing on July 4, 2012, plus 10 percent contingency for unforeseen, additional work within the scope of work of the contract, if required. Public Works successfully negotiated with the contractor to reduce their price by 10 percent to service the additional areas, reducing the annual cost of the expanded areas from \$11,850 to \$10,665.

Funding for the amended services is available in the Fifth Supervisorial District's Road Construction Program in the Recommended Fiscal Year 2012-13 Road Fund Budget. Funding for the contract's remaining year and 10 percent additional funding for contingencies will be requested through the annual budget process.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS

On December 4, 2007, Agenda Item 37, your Board approved Contract No. 76403 for landscape and median maintenance services for an initial one-year period with two 1-year renewal options for a total contract period of three years at an annual contract amount of \$71,795 commencing on December 4, 2007, with Azteca Landscape, located in Ontario, California.

On June 2, 2009, during the contract's first option year, this contract was amended to expand the level of service to include the area of Amar Road medians between Aileron Avenue and Brentwood Drive. Under Amendment 1, the annual contract amount increased from \$71,795 to \$88,218, prorated for the amended contract year, with the subsequent second year's annual amount of \$104,280.

On May 18, 2010, Agenda Item 35, your Board approved a 10 percent unit cost reduction with a two-year extension with this contractor. The cost reduction was retroactive to October 1, 2009, pursuant to the Chief Executive Office recommendation of February 1, 2010. Amendment 2 to this contract was executed on July 14, 2010, reducing the annual contract amount from \$104,280 to \$93,852, retroactive to October 1, 2009, and the contract was extended for a period of two years through and including December 3, 2012.

On August 17, 2010, Agenda Item 30, during the contract's second option year, this contract was amended to expand the level of service to include the areas on Stimson Avenue Parkway from Shadybend Drive to Halliburton Road; and Pomona Freeway Interchange medians at Azusa Avenue, Fullerton Road, and Nogales Street; and Colima Road medians from Fullerton Road to Nogales Street. Under Amendment 3, the annual amount increased from \$93,852 to \$105,449 for the contract year ending on December 3, 2010, with the subsequent two contract year's annual amount increased to \$144,567.

On November 30, 2010, Agenda Item 32, during the contract's second option year, this contract was amended to expand the level of service to include newly constructed landscaped medians in the areas on Hacienda Boulevard from Shadybend Drive to Newton Street and from Richview Drive to Glenmark Drive commencing on December 4, 2010. Under Amendment 4, the annual amount increased from \$144,567 to \$162,635 for the contract year commencing on December 4, 2010, and for the subsequent final contract year.

Commencing on July 4, 2012, or execution by both parties, whichever occurs last, this contract will expand the service area to include newly constructed landscaped medians in the areas of Arrow Highway from Enid Avenue to east of Homerest Avenue and Vincent Avenue from north of Bellbrook Street to Benbow Street.

Amendment 5, which is substantially similar to the enclosed form (Enclosure), will continue the contract's current terms, specifications, and conditions. Prior to the Director of Public Works or her designee executing this amendment, the contractor will sign and County Counsel will review it as to form.

The contractor will continue to pay its full-time employees the current Living Wage Rate approved by your Board on February 6, 2007, and confirms that it will comply with the County's Living Wage reporting requirements. The County's Proposition A and Living Wage Ordinance (LWO) provisions apply to the contract, as County employees can perform these contracted services. The contract complies with all of the requirements of the Los Angeles County Code, Section 2.201. The contractor will continue to pay its full-time employees the required minimum rates of \$11.84 per hour without health benefits, or \$9.64 per hour with health benefits of \$2.20 per hour, as specified in the LWO adopted by your Board on March 15, 2007, and confirmed that it continues to comply with the County's Living Wage reporting requirements.

Pursuant to the applicable memorandum of understanding, the appropriate union was notified on May 3, 2012, of this recommended action to amend the contract.

Using methodology approved by the Auditor-Controller, Proposition A cost analysis indicates that the amended services can be performed more economically by the private sector.

ENVIRONMENTAL DOCUMENTATION

The Honorable Board of Supervisors

6/12/2012

Page 4

The proposed work is categorically exempt from the California Environmental Quality Act (CEQA). The work is within a class of projects that has been determined not to have a significant effect on the environment in that they meet the criteria set forth in Section 15301(h) of CEQA.

IMPACT ON CURRENT SERVICES (OR PROJECTS)

Approval of the amendment will continue the current contracted services and expand the service area.

CONCLUSION

Please return one adopted copy of this letter to the Department of Public Works, Administrative Services Division.

Respectfully submitted,

A handwritten signature in cursive script that reads "Gail Farber".

GAIL FARBER

Director

GF:GZ:cg

Enclosures

c: Chief Executive Office (Rita Robinson)
County Counsel
Executive Office
Internal Services Department, Contracts Division
(w/o enc.)

AMENDMENT 5 TO CONTRACT NO. 76403

EAST COUNTY MEDIANS - LANDSCAPE AND MEDIAN MAINTENANCE SERVICES

THIS AMENDMENT, made and entered into this ____ day of _____, 2012, by and between the COUNTY OF LOS ANGELES, a subdivision of the State of California, a body corporate and politic (hereinafter referred to as COUNTY) and AZTECA LANDSCAPE, a California corporation (hereinafter referred to as CONTRACTOR).

WITNESSETH

WHEREAS, Contract No. 76403 was entered into between the COUNTY and the CONTRACTOR, on December 4, 2007, to provide landscape and grounds maintenance services for a period of one year with two 1-year renewal options commencing on December 4, 2007; and

WHEREAS, starting June 2, 2009, the COUNTY and CONTRACTOR entered into Amendment 1 to expand the service area to include the areas at Amar Road medians between Aileron Avenue and Brentwood Drive; and

WHEREAS, the COUNTY, in accordance with the motion passed by the Board of Supervisors on June 16, 2009, entered into Amendment 2 with the CONTRACTOR on May 18, 2010, to accept a 10 percent reduction in the Contract's Maximum Contract Sum in exchange for a two-year Contract term extension; and

WHEREAS, the COUNTY and CONTRACTOR entered into Amendment 3 to expand the service area, starting August 17, 2010, to include the areas at Stimson Avenue Parkway from Shadybend Drive to Halliburton Road; Pomona Freeway Interchange medians at Azusa Avenue; and starting December 4, 2010, to include the area at Colima Road medians from Fullerton Road to Nogales Street; and

WHEREAS, the COUNTY and CONTRACTOR entered into Amendment 4 to expand the service area, starting December 4, 2010, to include the areas at Hacienda Boulevard from Shadybend Drive to Newton Street and from Richview Drive to Glenmark Drive; and

WHEREAS, the COUNTY desires to extend the service area to include the areas of Arrow Highway from Enid Avenue to East of Homerest Avenue and Vincent Avenue from North of Bellbrook Street to Benbow Street, commencing on July 4, 2012.

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NOW, THEREFORE, in consideration of these facts and payment to be made by the COUNTY, the COUNTY and the CONTRACTOR agree that Contract No. 76403 between them shall be amended as follows:

FIRST: The Contract is hereby amended to provide that the CONTRACTOR shall perform landscape and grounds maintenance services for the following two additional extended service areas as reflected in Attachment A, commencing on July 4, 2012, or execution by both parties, whichever occurs last:

- Arrow Highway from Enid Avenue to east of Homerest Avenue.
- Vincent Avenue from north of Bellbrook Street to Benbow Street.

This Contract's Exhibit E (Area Maps) shall be expanded to include the areas depicted in Attachment A.

SECOND: This Contract's annual sum for the remaining contract year, commencing on July 4, 2012, will increase by \$4,443.75 (\$888.75 per month) for the additional service areas, from \$162,635 to \$167,079, or such greater amount as the Board may approve (Maximum Contract Sum).

THIRD: The COUNTY agrees, in consideration of satisfactory performance of the amended services to pay the CONTRACTOR pursuant to the Schedule of Prices set forth in Form PW-2 for Arrow Highway from Enid Avenue to East of Homerest Avenue and from Vincent Avenue from North of Bellbrook Street to Benbow Street as reflected in Attachment B. Furthermore, CONTRACTOR has agreed to provide an additional 10 percent cost reduction to each unit rate indicated in the Schedule of Prices (PW-2) for the expanded service areas.

FOURTH: This Contract's LW-8 is revised to add LW-8.1 for Arrow Highway from Enid Avenue to east of Homerest Avenue and from Vincent Avenue from north of Bellbrook Street to Benbow Street (Cost Methodology), as reflected in Attachment C for the extended service areas.

FIFTH: The following provision is incorporated into the Contract as Part II, Exhibit B, Section 4.T, County Contract Database/CARD:

T. County Contract Database/CARD

The County maintains databases that track/monitor Contractor performance history. Information entered into such databases may be used for a variety of purposes, including determining whether the County will exercise a Contract term extension option.

SIXTH: Except as modified by this AMENDMENT, all other terms, conditions, requirements, and specifications of this Contract shall remain in full force and effect.

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IN WITNESS WHEREOF, the COUNTY has, by order of its Board of Supervisors, caused these presents to be subscribed by the Director of Public Works, and the CONTRACTOR has subscribed its name by and through its duly authorized officers, as of the day, month, and year first written above.

COUNTY OF LOS ANGELES

By _____
Director of Public Works

APPROVED AS TO FORM:

JOHN F. KRATTLI
Acting County Counsel

By _____
Deputy



AZTECA LANDSCAPE

By _____
Its President

Type or Print Name

By _____
Its Secretary

Type or Print Name

	LOS ANGELES COUNTY DEPARTMENT OF PUBLIC WORKS ROAD MAINTENANCE DIVISION – LANDSCAPE MEDIAN CONTRACTS		
	CONTRACT	EAST COUNTY MEDIANS	
	LOCATION	ARROW HWY – ENID AVE TO E/O HOMEREST AVE	T.G. 598-H2
			

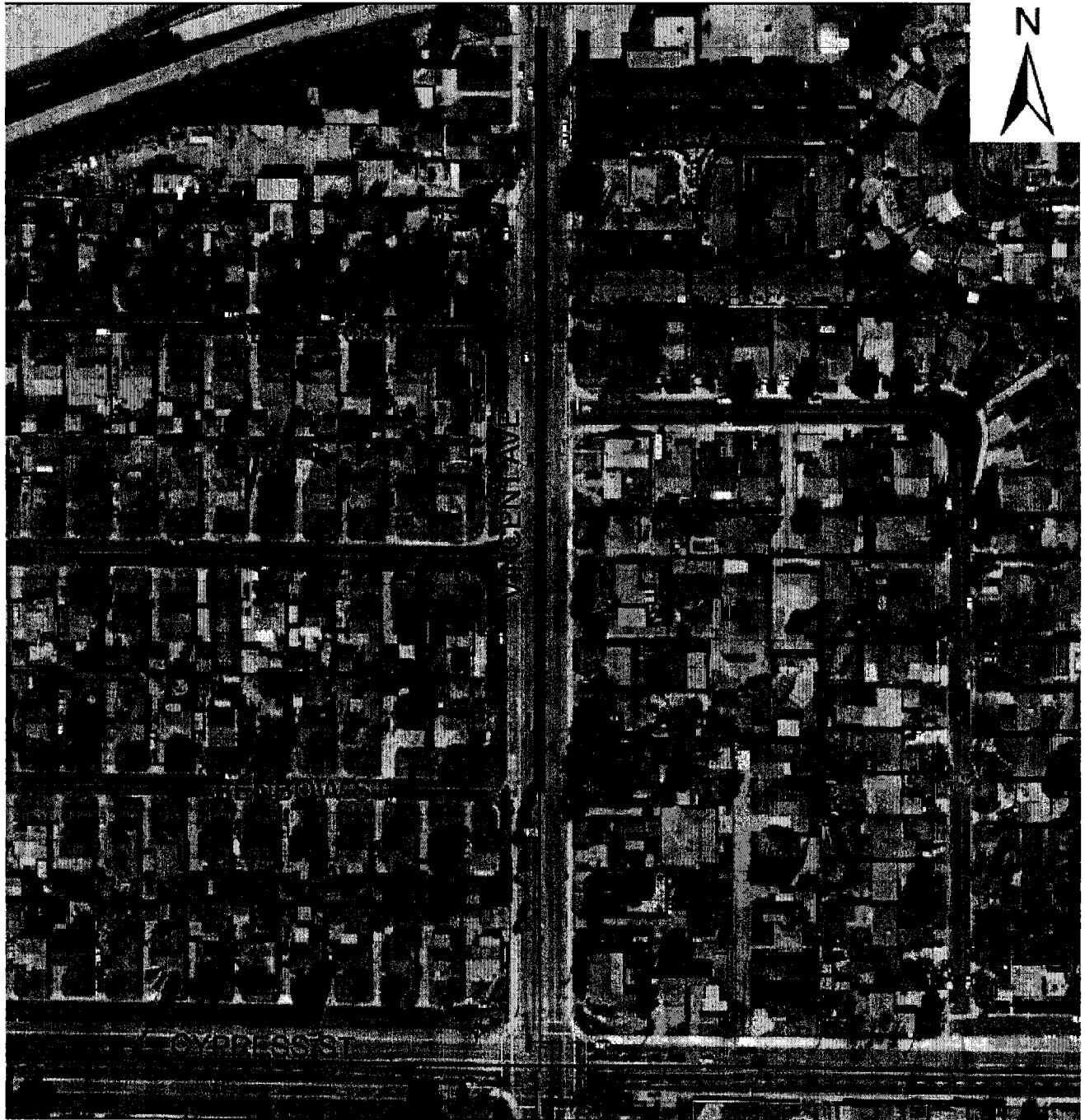


LOS ANGELES COUNTY DEPARTMENT OF PUBLIC WORKS
ROAD MAINTENANCE DIVISION – LANDSCAPE MEDIAN CONTRACTS

CONTRACT EAST COUNTY MEDIANS

LOCATION VINCENT AVE – BENBOW TO N/O BELLBROOK ST

TG: 598 - G4



FORM PW-2

SCHEDULE OF PRICES

FOR

EAST COUNTY MEDIANS – LANDSCAPE AND MEDIAN MAINTENANCE SERVICES

The undersigned Proposer offers to perform the work described in the Request for Proposals (RFP) for the following price(s). The Proposer rate(s) (hourly, monthly, etc.) shall include all administrative costs, labor, supervision, materials, transportation, taxes, equipment, and supplies unless stated otherwise in the RFP. It is understood and agreed that where quantities, if any, are set forth in the Schedule of Prices, they are only estimates, and the unit prices (cost per frequency) quoted, if any, will apply to the actual quantities, whatever they may be. The words "frequency" and "unit" are to be used interchangeably.

ARROW HWY MEDIANS FROM ENID AVENUE TO E/O HOMEREST AVENUE AND VINCENT AVENUE MEDIANS FROM N/O BELLBROOK STREET TO BENBOW STREET

ITEM NO.	ITEM DESCRIPTION	MINIMUM FREQUENCY	PROPOSED HOURS PER FREQUENCY	FREQUENCY	COST PER HOUR	ANNUAL COST
(PROPOSED HOURS PER FREQUENCY) x (FREQUENCY) x (COST PER HOUR) = ANNUAL COST						
1.	Mowing					
	a. General Turf Areas		N/A	N/A	\$ N/A	\$ N/A
	b. Specialized Areas		N/A	N/A	\$ N/A	\$ N/A
2.	Site Inspection and Reporting Per Requirements		1	52	\$ 25.00	\$ 1,300.00
3.	Management/ Supervision		1	52	\$ 25.00	\$ 1,300.00
4.	Mechanical Edging					
	a. Turf Areas		N/A	N/A	\$ N/A	\$ N/A
	b. Groundcover		N/A	N/A	\$ N/A	\$ N/A
5.	Weed Removal					
	a. Walks, Beds, Planters, and Groundcover Hardscape		4	26	\$ 25.00	\$ 2,600.00

ATTACHMENT B
FORM PW-2

ITEM	ITEM DESCRIPTION	MINIMUM HOURS PER FREQUENCY	PROPOSED HOURS PER FREQUENCY	FREQUENCY	COST PER HOUR	ANNUAL COST
(PROPOSED HOURS PER FREQUENCY) x (FREQUENCY) x (COST PER HOUR) = ANNUAL COST						
	b. Bare Areas		<u>1</u>	<u>12</u>	<u>\$ 25.00</u>	<u>\$ 300.00</u>
	c. Undeveloped Areas		<u>N/A</u>	<u>N/A</u>	<u>\$ N/A</u>	<u>\$ N/A</u>
6.	Litter Control					
	a. Developed Areas		<u>1</u>	<u>52</u>	<u>\$ 25.00</u>	<u>\$ 1,300.00</u>
	b. Undeveloped Areas		<u>N/A</u>	<u>N/A</u>	<u>\$ N/A</u>	<u>\$ N/A</u>
7.	Raking					
	a. Turf Under Trees		<u>N/A</u>	<u>N/A</u>	<u>\$ N/A</u>	<u>\$ N/A</u>
	b. Planter Beds and Planters		<u>1</u>	<u>26</u>	<u>\$ 25.00</u>	<u>\$ 650.00</u>
8.	Clearance Pruning /Hedge Trimming					
	a. Tree Safety Clearance/Tree Pruning		<u>1</u>	<u>6</u>	<u>\$ 25.00</u>	<u>\$ 150.00</u>
	b. Shrub Safety Clearance/ Shrub Pruning		<u>1</u>	<u>2</u>	<u>\$ 25.00</u>	<u>\$ 50.00</u>
	c. Hedge Shaping and Trimming		<u>1</u>	<u>2</u>	<u>\$ 25.00</u>	<u>\$ 50.00</u>
	d. Groundcover Thinning/Turf Reseeding		<u>1</u>	<u>1</u>	<u>\$ 25.00</u>	<u>\$ 25.00</u>
9.	Sweeping – Hard Surfaces, Walks, and Steps		<u>1</u>	<u>12</u>	<u>\$ 25.00</u>	<u>\$ 300.00</u>
10.	Aerification		<u>N/A</u>	<u>N/A</u>	<u>\$ N/A</u>	<u>\$ N/A</u>
11.	Rodent Control	<u>As Needed</u>	<u>As Needed</u>	<u>As Needed</u>	<u>\$ 50.00</u>	<u>As Needed</u>
12.	Plant Fertilization	<u>As Needed</u>	<u>As Needed</u>	<u>As Needed</u>	<u>\$ 50.00</u>	<u>\$ As Needed</u>

ITEM	ITEM DESCRIPTION	MINIMUM HOURS PER FREQUENCY	PROPOSED HOURS PER FREQUENCY	FREQUENCY	COST PER HOUR	ANNUAL COST
(PROPOSED HOURS PER FREQUENCY) x (FREQUENCY) x (COST PER HOUR) = ANNUAL COST						
13.	Replenish Mulch		<u>2</u>	<u>2</u>	<u>\$ 25.00</u>	<u>\$ 100.00</u>
14.	Chemical Application					
	a. Turf – detailing general turf areas with systemic herbicides		<u>N/A</u>	<u>N/A</u>	<u>\$ N/A</u>	<u>\$ N/A</u>
	b. Beds and Planters, Walkways, Hard Surfaces, Undeveloped Areas, Drainage Areas, Curb and Gutter, Expansion Joints, Roadways, Stream Beds – with systematic herbicides		<u>1</u>	<u>6</u>	<u>\$ 25.00</u>	<u>\$ 150.00</u>
15.	Maintenance Description – Automatic					
	***Note: All Irrigation replacement parts shall be as per original installation or approved equal by the County of Los Angeles					
	a. Valve Box Integrity – replace covers, check for safety & security		<u>1</u>	<u>52</u>	<u>\$ 12.50</u>	<u>\$ 650.00</u>
	b. Inspect, Operate, Control, and Make					

ATTACHMENT B
FORM PW-2

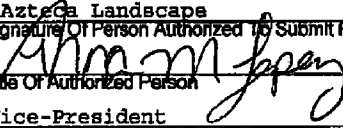
ITEM	ITEM DESCRIPTION	MINIMUM HOURS PER FREQUENCY	PROPOSED HOURS PER FREQUENCY	FREQUENCY	COST PER HOUR	ANNUAL COST
(PROPOSED HOURS PER FREQUENCY) x (FREQUENCY) x (COST PER HOUR) = ANNUAL COST						
	Adjustments of all Irrigations. Contractor not responsible for replacement of backflow & irrigation timers		<u>1</u>	<u>52</u>	<u>\$ 25.00</u>	<u>\$1,300.00</u>
c.	Inspect salt build-up and inject solutions for cleaning	As Needed	<u>As Needed</u>	<u>As Needed</u>	<u>\$100.00</u>	<u>\$As Needed</u>
d.	Repair, replace, relocate sprinkler heads, valves and drip emitters (including labor and material)	As Needed	<u>As Needed</u>	<u>As Needed</u>	<u>\$50.00</u>	<u>\$As Needed</u>
e.	Inspect excessively wet & dry areas		<u>1</u>	<u>52</u>	<u>\$ 25.00</u>	<u>\$1,300.00</u>
f.	Flush & inspect Y-filter at each RCV		<u>1</u>	<u>6</u>	<u>\$ 25.00</u>	<u>\$150.00</u>
g.	Flush & Inspect Y-filter at backflow		<u>1</u>	<u>1</u>	<u>\$ 25.00</u>	<u>\$25.00</u>
h.	Reset rain sensor on controller		<u>As Needed</u>	<u>As Needed</u>	<u>\$100.00</u>	<u>\$As Needed</u>
i.	Flush each irrigation system (6 and every time any work is done on the irrigation					

ATTACHMENT B
FORM PW-2

ITEM	ITEM DESCRIPTION	MINIMUM HOURS PER FREQUENCY	PROPOSED HOURS PER FREQUENCY	FREQUENCY	COST PER HOUR	ANNUAL COST
(PROPOSED HOURS PER FREQUENCY) x (FREQUENCY) x (COST PER HOUR) = ANNUAL COST						
	system)		<u>1</u>	<u>6</u>	<u>\$ 25.00</u>	<u>\$150.00</u>
	j. Manual watering of shrubs, ground covers and trees	As Needed	<u>As Needed</u>	<u>As Needed</u>	<u>\$75.00</u>	<u>\$As Needed</u>
ANNUAL SUBTOTAL		ARROWWAY MEDIANS FROM LIND AVENUE TO E/O HOMERES AVENUE AND VINCENT AVENUE MEDIANS FROM N/O BENBROOK STREET TO BENBOW STREET				<u>\$ 11,850.00</u>

TOTAL COST SUMMARY

REFERENCE PAGE	AREA	ANNUAL SUBTOTAL
	ARROW HWY MEDIANS FROM ENID AVENUE TO E/O HOMEREST AVENUE AND VINCENT AVENUE MEDIANS FROM N/O BELLBROOK STREET TO BENBOW STREET.	\$ <u>11,850.00</u>
Total Proposed Annual Price		\$ <u>11,850.00</u>

Legal Name Of Proposer Azteca Landscape		
Signature Of Person Authorized To Submit Proposal 		
Title Of Authorized Person Vice-President		
Date 4/16/2012	State Contractor's License Number 417003	License Type C-27
Proposer's Address: 1027 E Acacia St., Ontario, CA 91761		
Phone 909-673-0889	Facsimile 909-673-9192	E-Mail Brian@aztecalandscape.com

P:\aspub\CONTRACT\Melissa\MEDIANS\EASTCNTY\07 Rebid\04.1 PW2.doc

Azteca Landscape agrees to extend the 10 percent cost reductions to each of the above unit prices (cost per hour) effective upon board approval

ARROW HWY MEDIANS FROM ENID AV. TO E/O HOMEREST AV. AND VINCENT AV. MEDIANS
FROM N/O BELLBROOK ST. TO BENBOW ST.

STAFFING PLAN AND COST METHODOLOGY FOR CONTRACT:

PROPOSER: AZTECA LANDSCAPE

POSITION/TITLE * (LIST EACH EMPLOYEE SEPARATELY)	HOURS PER DAY							ANNUAL HOURS	HOURLY WAGE RATE**	ANNUAL COST	
	SUN	MON	TUE	WED	THU	FRI	SAT				
Supervisor			1					1	52	20 \$	1,040.00
Irrigation Technician			1					1	52	15 \$	780.00
Laborer			4					4	208	11.84 \$	2,462.72
Laborer			4					4	208	11.84 \$	2,462.72
										\$	
										\$	
										\$	
										\$	
										\$	
										\$	
										\$	
Comments/Notes:								Total Annual Salaries		\$	6,745.44
								(1) Vacations, Sick Leave, Holiday		\$	474.28
								(2) Health Insurance ***		\$	
								(3) Payroll Taxes & Workers' Compensation		\$	1,756.95
								(4) Welfare and Pension		\$	
								Total Annual Employee Benefits (1+2+3+4)		\$	2,230.93
								(5) Equipment Costs		\$	600.00
								(6) Service and Supply Costs		\$	423.63
								(7) General and Administrative Costs		\$	500.00
								(8) Profit		\$	1,350.00
								Total Annual Other Costs (5+6+7+8)		\$	2,873.63
								TOTAL ANNUAL PRICE		\$	11,850.00

* All employees shown must be FULL-TIME employees of the proposer, unless exemption to use Part-Time employees has been granted by the County.

Living wage rate shall be at least \$11.84 per hour.

*** Minimum cost for health insurance is \$2.20/hour if hourly wage rate is between \$9.64 and \$11.84, unless exemption from Living Wage requirements has been granted by the County.

Note: This cost methodology is to show, in detail, how the Proposer arrived at the proposed contract price. This methodology is to reflect employee classifications to be used (e.g., landscape maintenance laborer, working supervisor, etc.); hours to be worked daily, weekly, and annually by each classification; hourly and annual wages to be paid to each classification; estimated annual payroll taxes; estimated annual allowances for vacation, sick, holiday, health and welfare, and pension. Proposer's costs for insurance, supplies, equipment, overhead, and any other miscellaneous costs are to be shown as requested. These costs, plus the gross labor costs and projected profit, must match the total to the Proposer's annual price as quoted in Form PW-2, Schedule of Prices. When there is a discrepancy between the price quoted in Form PW-2, Schedule of Prices, and this cost methodology, Form LW-8, the correctly calculated price indicated in Form PW-2, Schedule of Prices, shall prevail.

The above information was compiled from records that are available to me at this time and I declare under penalty of perjury that the information is true and accurate within the requirements of the proposal.

Azteca Landscape agrees to extend the 10 percent cost reduction to this expanded area without any reduction in service and labor hours listed above.

Azteca Landscape

Name of Proposer

Signature _____

4/16/2012

Date _____